

Affor able Housing Trust Fund

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ON BEHALF OF THE BOARD OF DIRECTORS



Over the course of the last few years as the Chairperson of the Louisville Affordable Housing trust fund, I have had the pleasure of helping this amazing organization help our community to meet its housing challenges.

With unprecedented investments by the Federal Government, and a city government that is tackling our housing shortage head on, the Trust Fund has stepped up to the challenge and is leading the way in investing in the community in areas that have great opportunity for residents, and in areas that have seen historical under investment. At the same time, rents become even more unaffordable to our lowest income citizens while interest rates remain at a 25-year high, making homeownership even less affordable. But the Trust Fund continues to advocate and invest local funds in a way that addresses the affordable housing shortage because we believe that a place to call home opens the door to opportunity and the whole community does better when everyone has a decent place to call home.

With a commitment from the city for \$15M of local funds the Trust Fund has been able to help finance the development of 564 units in this past Fiscal Year. Trust Fund work continues in with the REVERT program, the unique and innovative program that works to restore communities that were previously redlined. Finally, the Trust Fund's investment in supportive services is a much needed program in the community and allows non-profit organizations to access funds to provide supportive services for citizens in our community.

The staff of the Trust Fund, led by Executive Director Christie McCravy, are an amazing group of dedicated people, they live the mission of the Trust Fund to provide quality housing for working families, seniors, people with disabilities, veterans and residents whose wages are not enough to maintain and sustain a decent and safe place to live.

Finally, thank you to all who have supported the Trust Fund for the past 16 years. It truly takes a village to do this work and without everyone's commitment this work would not get done. I ask for your continued support as we have so much more work to do to ensure everyone in our community has an affordable decent, and safe place to live.

Marilyn S. Harris

Director, Department of Housing and Community
Development
Louisville Metro Government

444 S. Fifth St. #500, Louisville, KY 40202

BOARD OF DIRECTORS

Louisville Affordable Housing Trust Fund, Inc.

(Board members are appointed by the Mayor and confirmed by the Metro Council.)

EXECUTIVE COMMITTEE



President: Marilyn Harris, Lou Metro, Director, Develop Louisville. Term expires 12/31/2023 (Mayor's Representative)



Vice President: Katharine Dobbins, Executive Director, WellSpring. Term expires 12/31/25 (Representative of homeless coalition)

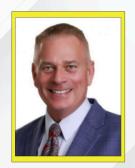


Treasurer: Phillip Bond, Metro United Way, Term expires 12/31/25 (1st Term) Neighbor Representative)



Secretary: Kimberly Goode, Vice President, River City Housing, Term expires 12/21/24 (Representative of Non-profit developer)

BOARD MEMBERS



J.D. Carey, Executive Director, Louisville Apartment Association. Term expires 12/31/25 (2nd Term – Apartment Association Representative)



Kimberly Sickles, President,
Louisville Association of Realtors
Principle Broker, Sickles Inc. Realty.
Term expires 12/31/25
(2nd Term- Greater Louisville
Association of Realtors
representative)



Adam Gallagher, Builder, P.L. Lyon Architectural Builder. Term expires 12/31/24 (2nd Term – Representative of the Building Industry Association)



Hon. Tammy Hawkins, Louisville Metro Council District 1 Representative. Term expires 12/31/25. (Metro Council Representative)



Louis Straub, – (Term expires 12/31/26) Banking Representative



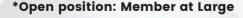
Pat Mathinson (Term expires 12/21/26) – Executive Director of St. Stephen Community Development Corporation



Patricia Ramey, Clout Housing Committee Chair, 12/31/25 (1st Term – Advocacy Representative)



Bruce Sherrod, – Term expires 12/31/26 – (Consumer of Affordable Housing representative)





A WORD FROM THE EXECUTIVE DIRECTOR

FY 2024 has been a year of tremendous growth at the Trust Fund. At the end of June, we assisted 17 Louisville households in achieving homeownership through the REVERT program! Despite the challenges in developing affordable housing in our community, 572 housing units will be preserved or created with \$18 million in public allocations. These funds were leveraged with nearly \$309 million – producing a leverage ratio of \$17:1! Finally, we selected a contractor to begin the renovations of our apartments, enabling the LAHTF to walk the talk about safe, decent, affordable housing for Louisville residents.

The work this staff, board, and volunteers accomplish continues to blow me away! There are a few others that I would like to thank:

- Thank you to the development community. Developers have done a yeoman's job in responding to community needs (despite the NIMBYism and harassment from some in our community) and deserve a round of applause. Thank you for stepping up to serve Louisville's most vulnerable residents.
- Thank you, Mayor Craig Greenberg and those in your administration, for establishing a benchmark through the My Louisville Home Plan. We can never measure how we address a problem until we set a goal to attack it!
- Thank you, Metro Council, for putting the needs of our community first and continuing to make annual funding allocations. We could not do this work without your blessing and support. Our community is grateful!
- Thank you, advocates and stakeholders, for all you do to help those who don't understand or believe the problem. You bring the affordable housing problem to life by identifying clients, residents, and those on the street who still need help navigating the journey to being housed. Your compassion is manifested in the work that you do. We appreciate

I would be remiss if I didn't point out the obvious! There is still so much work; know that we ALL thrive when the least of us thrive! Thus, whatever the challenge, we must work to address it. Whatever the obstacle, we must work to find a positive way to get around it. Whatever the negativity, we must find the positivity within. We must continue to work for the betterment of our ENTIRE community so that we can ALL be happy to call Louisville 'home."

Christie McCravy

Executive Director of the Louisville Affordable Housing Trust Fund



LAHTF STAFF



Christie McCravy, Executive Director



Tonya Montgomery, Program Compliance



Sherrie Rogers, Property Manager/Loan Compliance Specialist



Lynda Gibson, Administrative Asst.



Damon Besspiata, Facilities Manager



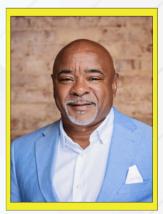
Audrey Poppe, Director of Finance



Richard Ballard, Program Director, REVERT



Benita Freeman Client Relationship Manager, REVERT



Rod Young, Client Relationship Manager, REVERT

UNIT COUNT



5,596 UNITS

3,736 MULTI-FAMILY UNITS 306 SINGLE FAMILY HOMES

1,553
PRESERVED UNITS





Champions For Homeownership











LAHTF's Redlining Mitigation program will be known as REVERT, an acronym for Restoring Each Viable Economically Redlined Territory.

REVERT strives to provide homeownership opportunities for families disproportionately impacted by redlining in previously redlined neighborhoods.







PHOTOS FROM 2024 REVERT CLOSINGS

Louisville Affordable Housing Trust Fund's Redlining Mitigation program was awarded \$13 million in December 2022 by Louisville Metro Council to help combat the injustices of families who experienced Redlining. Redlining in real estate is a discriminatory practice of denying or offering less favorable loans for housing to people in certain neighborhoods or areas based on their demographics or perceived risk.

In 2023 The Revert program, "Restoring Each Viable Economically Redlined Territory" was launched. Revert will provide 216 new homeowners with up to \$50,000 in rehabilitation funding. The program aims to provide resources, counseling and funding to eligible applicants to assist in the purchase and renovation of a home. Eligible participants must show proof of family lineage of a family member with direct lineage, who lived in one of the previously redlined areas. The home the applicant plans to purchase must reside in one of the previously redlined areas. Their income must be under 300% of the Federal Poverty Level, the applicant must complete a HUD certified Homebuyers Counseling course and provide a mortgage pre-approval from mortgage lender or banking institution.

As of June 30, 2024, Revert provided rehabilitation funding to help create over 17 new homeowners and 10 clients were in the process of buying! Those rehabilitation funds must first be used to repair code violations, major line items such as the roof, HVAC system, or water heaters that have reached their life expectancy. Projects that have funding remaining after all requirements are met allow the applicant to provide a list of updates of their choosing. This list of updates could be items like new flooring, paint, renovating a bathroom or basement.

Many of these applicants were able to combine programs such as Louisville Metro Down Payment Assistance and Louisville Metro Housing Authority's Section 8 Homeownership Program. The Revert staff also implemented a plan to begin providing impact to some of the vacant and abandoned properties owned by the Louisville Landbank. Revert eligible participants will have the opportunity to purchase and rehabilitate some of the Homeowner's First properties or develop a new construction home on buildable lots using Revert funds. The Office of Housing and Community Development has allocated \$500,000 towards these properties purchased by Revert eligible applicants.





SUPPORTIVE HOUSING SERVICES GRANT PROGRAM ANNUAL REPORT 2024

The Louisville Affordable Housing Trust Fund allocated \$100,000 of administrative funding to assist those programs or services that do not fit the Trust Fund definition of a Development Project. By definition, Supportive Housing Services (SHS) is a combination of services connected to housing that provide additional resources to make the housing experience successful. This program is a cost-effective way to help people live more stable, productive lives while remaining in housing that is affordable to them.

Services may include but are not limited to, programs that:

- Provide HUD-approved housing counseling and education services.
- Provide employment and workforce housing skills training.
- Increase household financial stability.
- And provide mental health counseling for those undergoing psychological and other challenges.

Program applications submitted and deemed to be in alignment with any housing project development plan and that focus on serving low-to-moderate income individuals (as defined by HUD, at or below 80% AMI) were considered.

The Supportive Housing Services program dollars are awarded as a Grant to any agency or organization providing a variety of supportive services. Unused funds will be rolled over to the upcoming fiscal year.

The 2024 recipients are:

New Directions Housing Corporation

I Rise Program \$20,000

Option to Success, Inc.

Maupin's Permanent Housing Supportive Housing \$20,000

St. John Center

Permanent Supportive Housing Program \$25,000

Volunteers of America

Unity House Program \$10,000

\$45,000 will be rolled over to the funds slated for the FY'2025 funding period.



CLIENT TESTIMONIAL



Ashley's Affordable Housing

At just 18, Ashley faced the harsh reality of homelessness. For nearly a decade, she navigated the challenges of shelters and the streets of Louisville. Today, thanks to a LAHTF \$8.2-million grant to Wellspring, she has a home in The Highlands' Douglass Neighborhood. This affordable housing gave Ashley hope and a new beginning. Wellspring is a local non-profit that develops housing, provides evidence-based treatment, and strengthens recovery for adults with mental illness.

"I was dealing with a lot of anxiety and depression that made it hard for me to do things. A lot of it has been social and I was afraid to talk with people," Ashley says of her time houseless. Now, with affordable housing, she has found stability, dignity, and joy. "I really enjoy the tranquility here. I value my solitude, which is different from loneliness," Ashley says.

With the support of grant funding, Wellspring is adding 51 units of Affordable Housing with Supportive Services that create a lifeline for previously homeless adults like Ashley in some of Louisville's most desirable neighborhoods.





2023-2024 PROJECT BREAKDOWN

<u>Project Name</u>	<u>Developer</u>	# of Units	Targeted Population	<u>Loan Amount</u>
Shawnee Affordable Preservation project	Affordable Neighborhood, LLC	3 SF Homeownership units	2<50% AMI 1<80% AMI	\$267,659
Westover Estates	Bentley Capital Ventures	4 MF Rental Units	4<30% AMI	\$769,000
2024 Homes Across Louisville	Habitat for Humanity of Meto Louisville	10 SF homeownership units	<80% AMI	\$1,500,000
Beyond 9 th 2023	Housing Partnership, Inc.	18 SF Homeownership units	<80% AMI	\$703,000
Laurel at the Woodlands Additional Funding	LDG Development, LLC	312 MF Rental Units	107 units<50% AMI 205 units<80% AMI	\$5,000,000
Roosevelt Senior Housing Additional Funding	New Directions Housing Corporation	36 MF Rental Units	36 <50% AMI	\$358,176
The Richmond	REBOUND, Inc.	15 MF Rental Units	15<50% AMI	\$2,000,000
Parkhill/Algonquin Acres	RE:Land LLC	233 MF Rental units	34 units<30% AMI 24 units<50% AMI 175 units<80% AMI	\$2,770,065
Starks Artists Lofts	Starks Redevelopment, LLC	275 MF Rental Units	275 units<80% AMI	\$1,443,966
Affordable Housing Project	Wellspring	8 MF Rental Units	8 units<30% AMI	\$462,946
Bridlewood Crossing Additional Funding	WODA Cooper Companies	84 MF Rental Units	8 units<30% AMI 38 units<50% AMI 38 units<80% AMI	\$1,350,000

KEY

SF - SINGLE FAMILY

MF - MULTI-FAMILY

AMI - AREA MEDIAN INCOME



2024 STATEMENT OF FINANCIAL POSITION

Accepta	2024	2023	
Assets Cash held in Escrow Accrued Interest Receivable Mortgage Loans Receivable, net Furniture & Equipments, net Total Assets	\$2,436,764 \$10,452,534 \$44,494,693 <u>\$1,764,342</u> \$59,148,333	\$910,870 \$385,317 \$17,033,515 <u>\$1,455,489</u> \$19,785,191	
Liability and Net Assets Liabilities			
Accounts Payable	\$11,517	\$62,213	
Accrued Expenses	\$2,544,850	\$25,305	
Tenant Escrow	\$5,150	\$5,150	
Current portion of long term debt	<u>\$46,603</u>	<u>\$7,263</u>	
Total Liabilities	\$1,245,232	\$916,187	
Long-Term Liabilities	\$1,016,118	\$46,490	
Net Assets Without Depar Postrictions	\$55,229,350	\$18,703,442	
With Daner Postrictions	<u>\$65,631</u>	<u>\$65,631</u>	
With Donor Restrictions Total Net Assets	\$55,294,981	\$18,769,073	
Total Liabilities and Net Assets	\$ 59,148,333	\$19,785,191	



THANK YOU FOR YOUR **ADVOCACY AND DONATIONS!**

Anonymous donor Alena Balakos **ALLIED AGENTA** Richard Ballard John Bates

BEACON PROPERTIES

Colby Bentley

Kathy Beach

CHRIST TEMPLE APOSTOLIC CHURCH, INC.

BIA OF GREATER LOUISVILLE

Tia Bowman Timothy Buckley **Katie Cameron** JD Carey Abigail Cheek **Evelyn Clark**

COMMUNITY FOUNDATION

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Bridgette Johnson-Fields FIFTH THIRD BANK

Lori Flanery **Brian Freeman** Sharon Gazaway Lynda H. Gibson

Demetric & Kimberly Goode

Michael Gross

HPI

HABITAT OF LOUISVILLE

Christopher & Patricia Haragan

Matthew Harrell Marilyn Harris **Natalie Harris** Wendy Harris Janette Hastings Terry Helton

Bill Hollander

NORTHEAST CHRISTIAN CHURCH

"Love the Ville Ministry" Cathy Ford & Everett Hoffman

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Shanita Kraft

LDG LISC

> Lora Limeberry Rob Locke

LOUISVILLE METRO GOVERNMENT

LOUISVILLE URBAN LEAGUE

Lois Luckett Christie McCravy Catherin McGeeny Ra'Shann Martin **Nachely Martinez**

METRO HOUSING COALITION Scott L. Meyer, Jr. Estate

Mika McClain Jimmy Mills

Tonya Montgomery

Emily Mosby Nick Murphy Theodore Myre

NOIR/COMMUNITY VENTURES

Lisa Osanka **PNC Bank** Patricia Ramey **RE:LAND GROUP**

REBOUND Stephanie Reese REPUBLIC BANK **Patrick Rhodes** John & Karen Rippy

RIVER CITY BANK

Chris Robinson

Cynthia Romero

Denise Sears Evon Smith Susan Smith **Kyle Smith** Vincent Smith

STEAM IT 2 CLEAN IT STITES & HARBISON STOCKYARD BANK

Lisa Sutton

SWOPE FAMILY FOUNDATION

"Sparkling Generosity for the Decade"

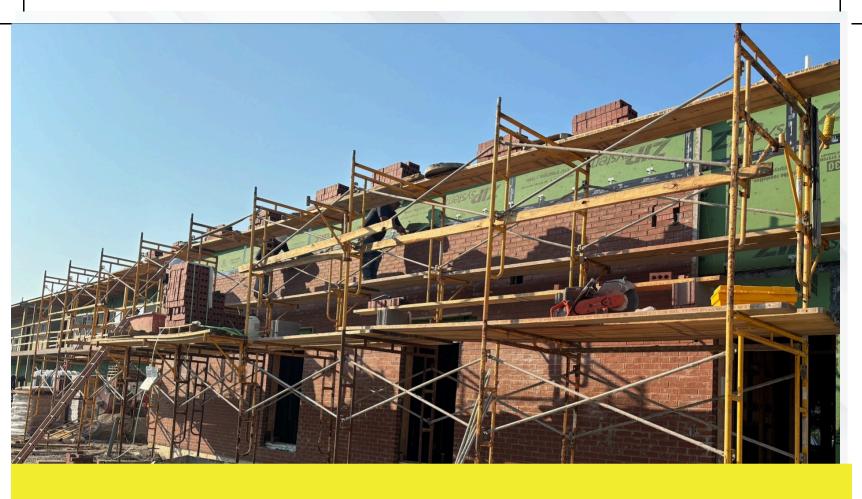
Richard Vance WELLSPRINGS Kathi Whalen **WODA COOPER Travis Yates**

GIVE LIVELY FOUNDATION

GIVE FOR GOOD



Affordable Housing Trust Fund



THANK YOU FOR SUPPORTING THE LOUISVILLE **AFFORDABLE HOUSING TRUST FUND**









